



January 2021

Subject: Boeing releases Supply Chain Principles

References: (1) Boeing Supply Chain Principles

Dear Supplier,

As Boeing and the aerospace industry move toward recovery, it is important that we examine how our supply chain teams operate to enable supplier performance, delivery, quality and excellence along that journey. This means continuously improving how we work with you, finding new ways to demonstrate our commitments to one another and implementing steps that will evolve our relationships to a more integrated approach that better captures the full value of our partnerships.

As a first step, we are applying a core set of principles to our supply chain that encourage collaborative engagement and deliver greater value to our customers.

Boeing Supply Chain Principles take an expanded view at how greater collaboration with suppliers can strengthen relationships that yield improved performance, on-time delivery, and affordability. They are rooted in our values and include the following:

- Safety and Quality are paramount
- Relationships based on integrity; diversity is valued
- Transparent communication
- Delivery performance is fundamental
- Sustainable continuous value creation

These principles build on successes, feedback and lessons learned throughout the supply chain, and set the stage for achieving perfect quality, on-time delivery and improved cost performance.

We are grateful for your continued support and partnership as we work together to ensure a healthy production system and stable supply chain. If you have questions about the Boeing Supply Chain Principles, please reach out to your procurement agent.

Thank you,

The Boeing Company

The Boeing Supply Chain Principles:



Safety and Quality
are paramount

Safety is never
compromised.

We collaboratively
design quality into all
products and services,
with a goal of perfect
products at every stage
of the production
system.



Relationships
based on integrity;
diversity is valued

Relationships are
beneficial, and we
respect diverse thinking.

We commit time and
resources to nurture a
healthy relationship.

We build trust by doing
what we say we're going
to do.



Transparent
communication

Communication is
based on honesty and
integrity.

The digital thread links
our businesses and
ensures our shared
success.

We jointly advocate for
the success and
sustainability of the
supply chain.



Delivery
performance is
fundamental

Perfect parts and
services are delivered
on time, every time.

Sufficient capacity is
maintained to meet total
demand.

Demand forecasts are
shared as quickly as
possible to enable
delivery success.



Sustainable
continuous value
creation

We meet the demand
from our customers for
continuous value
creation.

Rewards are balanced
with risks and
investments across the
economic life cycle.

We use objectively
derived optimal cost data
to find opportunities for
cost reduction.